

FY 2024 Budget Performance Review
630 Oklahoma Department of Securities

Lead Administrator: Melanie Hall

Lead Financial Officer: Laura Swingle

Agency Mission

Earn the trust of Oklahoma investors by giving them meaningful information to enter the securities markets with confidence; by protecting them as they interact with securities issuers, securities professionals or intermediaries; and by sanctioning wrongs caused by securities law violations; and to earn the trust of other groups served by the agency by meeting their expectations of fairness, promptness and correctness and by exemplifying government at its best.

Division and Program Descriptions

Note: Please define any acronyms used in program descriptions.

1001000 Administration

Administration is responsible for setting the Department's mission and goals and providing legal guidance. This program includes support services provided by the Administrator, Deputy Administrator, and General Counsel. Administration strives as a team to achieve a streamlined, efficient and defined system in which day to day processes will meet or exceed internal and external expectations.

1002000 Mission Support

Mission Support is responsible for providing financial management services to all customer facing programs. This program includes support services from the Administrator, Deputy Administrator, General Counsel, Chief Financial Officer, Director of Operations, and Business Manager. Mission Support strives as a team to achieve a streamlined, efficient and defined system in which day to day processes will meet or exceed internal and external expectations.

1002200 Corporate Finance

Performs a comprehensive and timely review of offering documents and related materials submitted with securities registration applications and negotiates with the issuers or their representatives to achieve full disclosure of material information to potential investors and compliance with the Securities Act.

1002320 Professional Registration and Compliance

Performs a timely review of applications for registration as broker-dealers, agents, investment advisers and investment adviser representatives to confirm compliance with regulatory requirements such as qualification examinations and evaluates disclosures of disciplinary history and customer complaints; conducts post-registration examinations of registered broker-dealers and investment advisers to confirm continuing compliance with statutory requirements and applicable rules.

1002400 Investigation and Enforcement

Aggressively investigates suspected violations of the Securities Act and Business Opportunity Act and takes appropriate enforcement actions against those alleged to have violated the securities or business opportunities laws of this state, to include administrative actions, civil litigation and criminal referrals.

1002500 & 3000001 Investor Education

Provides investor education relating to investment products and the sales practices of securities professionals; steps to avoid fraud; how to determine personal savings and investing needs; and developing realistic investment objectives.

8820010 Information Services

Information services is responsible for maintaining the Department's information systems to ensure optimal performance. The Information Technology team strives to achieve a streamlined, efficient, secure, and defined system in which day to day processes will meet or exceed internal and external expectations.

FY'23 Budgeted Department Funding By Source

Dept. #	Department Name	Appropriations	Federal	Revolving	Local ¹	Other ²	Total
1001000	Administration			\$525,774			\$525,774
1002000	Mission Support			\$1,218,398			\$1,218,398
1002200	Corporate Finance			\$546,371			\$546,371
1002320	Professional Registration and Compliance			\$1,675,029			\$1,675,029
1002400	Investigation and Enforcement			\$2,130,955			\$2,130,955
1002500 & 3000001	Investor Education			\$410,363			\$410,363
8820010	Information Services			\$1,048,181			\$1,048,181
				\$0			\$0
Total		\$0	\$0	\$7,555,071	\$0	\$0	\$7,555,071

1. Please describe source of Local funding not included in other categories:

2. Please describe source(s) and % of total of "Other" funding if applicable for each department:

FY'22 Carryover by Funding Source

Class Fund #	Carryover Class Fund Name	Appropriations	Federal	Revolving	Local ¹	Other ²	Total
	N/A						\$0
							\$0
							\$0

1. Please describe source of Local funding not included in other categories:

2. Please describe source(s) and % of total of "Other" funding if applicable:

What changes did the agency make between FY'22 and FY'23?

- 1.) Are there any services no longer provided because of budget cuts? No
- 2.) What services are provided at a higher cost to the user? No
- 3.) What services are still provided but with a slower response rate? No
- 4.) Did the agency provide any pay raises that were not legislatively/statutorily required? Yes, internal promotions

FY'24 Requested Funding By Department and Source

Dept. #	Department Name	Appropriations	Federal	Revolving	Other ¹	Total	% Change
1001000	Administration	\$0	\$0	\$525,774	\$0	\$525,774	0.00%

1002000	Mission Support	\$0	\$0	\$1,218,398	\$0	\$1,218,398	0.00%
1002200	Corporate Finance	\$0	\$0	\$546,371	\$0	\$546,371	0.00%
1002320	Professional Registration and Compliance	\$0	\$0	\$1,675,029	\$0	\$1,675,029	0.00%
1002400	Investigation and Enforcement	\$0	\$0	\$2,130,955	\$0	\$2,130,955	0.00%
1002500 &							
3000001	Investor Education	\$0	\$0	\$410,363	\$0	\$410,363	0.00%
8820010	Information Services	\$0	\$0	\$1,048,181	\$0	\$1,048,181	0.00%
Total		\$0	\$0	\$7,555,071	\$0	\$7,555,071	0.00%

1. Please describe source(s) and % of total of "Other" funding for each department:

FY'24 Top Five Operational Appropriation Funding Requests		
Request by Priority	Request Description	Appropriation Request Amount (\$)
Request 1:	N/A - Agency is non-appropriated	
Request 2:		
Request 3:		
Request 4:		
Request 5:		
Top Five Request Subtotal:		\$0
Total Increase above FY-23 Budget (including all requests)		\$ -
Difference between Top Five requests and total requests:		\$0
Does the agency have any costs associated with the Pathfinder retirement system and federal employees?		
No		

How would the agency be affected by receiving the same appropriation for FY '23 as was received in FY '22? (Flat/ 0% change)
N/A - Agency is non-appropriated
How would the agency handle a 2% appropriation reduction in FY '23?
N/A - Agency is non-appropriated

Is the agency seeking any fee increases for FY '23?		
	Fee Increase Request (\$)	Statutory change required? (Yes/No)
Increase 1 No		
Increase 2		
Increase 3		

What are the agency's top 2-3 capital or technology (one-time) requests, if applicable?		
Description of request in order of priority	Appropriated Amount (\$)	Submitted to LRCP? (Yes/No)
Priority 1 N/A - Agency is non-appropriated		
Priority 2		
Priority 3		

Federal Funds							
CFDA	Federal Program Name	Agency Dept. #	FY 23 budgeted	FY 22	FY 21	FY 20	FY 19
	None						

Federal Government Impact	
1.) How much federal money received by the agency is tied to a mandate by the Federal Government?	
N/A	
2.) Are any of those funds inadequate to pay for the federal mandate?	
N/A	
3.) What would the consequences be of ending all of the federal funded programs for your agency?	
N/A	
4.) How will your agency be affected by federal budget cuts in the coming fiscal year?	
N/A	
5.) Has the agency requested any additional federal earmarks or increases?	
N/A	

FY'23 Budgeted FTE							
Division #	Division Name	Supervisors	Non-Supervisors	\$0 - \$35 K	\$35 K - \$70 K	\$70 K - \$100K	\$100K+
1001000	Administration	1	1				2
1002000	Mission Support	1	3.4		1.4	1	2
1002200	Corporate Finance	1	1.7	0.3		0.4	2
1002320	Professional Registration and Compliance	2	7.4		0.4	2	7
1002400	Investigation and Enforcement	3	7.4		2.4	1	7
1002500	Investor Education		1.4		0.4	1	
8820010	Information Services						

Total	8	22.3	0.3	4.6	5.4	20
-------	---	------	-----	-----	-----	----

FTE History						
Division #	Division Name	2023 Budgeted	2022	2021	2019	2014
1001000	Administration	2.0	3.0	1.7	1.5	3.4
1002000	Mission Support	4.4	3.6	1.9	2.1	
1002200	Corporate Finance	2.7	0.9	1.4	2.7	2.8
1002320	Professional Registration and Compliance	9.4	6.2	5.9	5.2	4.7
1002400	Investigation and Enforcement	10.4	8.1	8.5	11.2	13.9
1002500	Investor Education	1.4	0.6	0.9	1.4	1.1
8820010	Information Services			2.0		
Total		30.3	22.4	22.4	24.0	25.9

Performance Measure Review					
	FY 22	FY 21	FY 20	FY 19	FY 18
Corporate Finance					
Percentage of non-investment company corporate finance filings that are deemed compliant after review and comments.	98%	76%	98%	N/A	N/A
Professional Registration and Compliance					
Percentage of registered investment advisers for which examinations are commenced	21%	23%	26%	37%	N/A
Professional Registration and Compliance					
Percentage of registered investment adviser examinations completed for which no deficiencies are cited	23%	20%	N/A	N/A	N/A
Investigation and Enforcement					
Number of respondents/defendants sanctioned that have previously been sanctioned for violations of the Securities Act	2	1	N/A	N/A	N/A
Investigation and Enforcement					
Number of respondents/defendants sanctioned in the FY for violations of the Securities Act and/or Business Opportunity Act	120	39	N/A	N/A	N/A
Investor Education					
Number of participants in the STARS program	618	717	1102	N/A	N/A
Investor Education					
Clicks/Impressions FY23 new KPM	N/A	N/A	N/A	N/A	N/A

Revolving Funds (200 Series Funds)			
Please provide fund number, fund name, description, and revenue source	FY'20-22 Avg. Revenues	FY'20-22 Avg. Expenditures	June '22 Balance
20000 Oklahoma Department of Securities Revolving Fund			
Agency operations. Fees and other charges collected by the Administrator.	\$5,444,979	\$4,709,548	\$6,495,391
20500 Oklahoma Department of Securities Investor Education Revolving Fund			
Research for education and education of Oklahoma residents about securities laws and general investor protection. All amounts collected pursuant to court order or judgment in actions brought by the Administrator, amounts received in multistate settlements participated in by the Department, and	\$131,481	\$42,339	\$1,153,048

FY 2023 Current Employee Telework Summary						
List each agency location, then report the number of employees associated with that location in the teleworking categories indicated. Use "No specified location" to account for remote employees not associated with a site. Use actual current employees, not budgeted or actual FTE.			Full-time and Part-time Employees (#)			
Agency Location / Address	City	County	Onsite (5 days onsite, rarely remote)	Hybrid (2-4 days onsite weekly)	Remote (1 day or less weekly onsite)	Total Employees
Main Office/204 N. Robinson Ave, Suite 400	Oklahoma City	Oklahoma	4	15	10	29
						0
						0
						0
Total Agency Employees						29