

FY 2027 Budget Performance Review
455 Oklahoma Medical Marijuana Authority

Version Revision 01
 Lead Administrator: Adria Berry

Date submitted
 Lead Financial Officer: Barrett Brown

1/20/2026

Agency Mission

Promote public health and safety through regulatory and enforcement of responsible medical cannabis practices by patients and commercial licensees.

Division and Program Descriptions

Note: Please define any acronyms used in program descriptions.

10 - Administration

10-101 Administration: includes the agency director and other leadership staff

10-102 Human Resources: responsible for all staffing and payroll functions

10-103 Internal Services: responsible for many of the support functions and systems for OMMA including human resources, onboarding and training, mailroom and supplies, and policy and procedure development

10-104 Legal: responsible for providing a broad scope of counsel for the agency and facilitating the regulation of Oklahoma's medical cannabis industry through appropriate administrative actions

10-105 Operational Learning & Development: responsible for onboarding, training, and policy and procedure development

10-201 Government Affairs: responsible for drafting administrative rules; facilitating communication between agency staff, the Legislature, other state agencies, and the general public; and provide data, research, and feedback on legislation and amendments when requested

10-202 Communications: responsible for ensuring timely and accurate communication for all internal and external OMMA stakeholders

10-501 Finance: responsible for managing public resources through lawful acquisitions of goods and services, objective financial analysis and reporting, and execution of OMMA's annual budget work program

20 - Programs

20-203 Call Center: responsible for answering general questions of the public about Oklahoma Medical Marijuana Authority, as well as patient and business related matters

20-301 Enforcement: responsible for investigating violations of state laws and regulations concerning medical marijuana in the State of Oklahoma

20-302 Compliance: responsible for conducting mandated on-site inspections of licensed medical marijuana commercial establishments and determining compliance with OMMA rules and standards

20-502 Business Licensing: responsible for the processing and distribution of medical marijuana licenses for commercial entities across the state

20-504 Science: responsible for conducting mandated on-site inspections of licensed medical marijuana testing facilities and oversight of the state's Quality Assurance Lab. Includes Patient Services which is responsible for the processing and distribution of medical marijuana licenses for patients across the state

88 - IT

88-01 Information Services: responsible for all IT needs at the agency

FY'26 Budgeted Department Funding By Source

Dept. #	Department Name	Appropriations	Federal	Revolving	Local ¹	Other ²	Total
10-101	Administration	\$1,357,477					\$1,357,477
10-102	Human Resources	\$631,137					\$631,137
10-103	Internal Services	\$3,808,538					\$3,808,538
10-104	Legal	\$2,479,769					\$2,479,769
10-105	OL&D	\$395,474					\$395,474
10-201	Gov't Affairs	\$474,853					\$474,853
10-202	Comms	\$550,108					\$550,108
10-501	Finance	\$925,292					\$925,292
20-203	Call Center	\$725,591					\$725,591
20-301	Enforcement	\$2,774,212					\$2,774,212
20-302	Compliance	\$7,407,892					\$7,407,892
20-502	Business Licensing	\$2,475,121					\$2,475,121
20-504	Science	\$5,505,536					\$5,505,536
88	IT	\$8,121,000					\$8,121,000
Total		\$37,632,000	\$0	\$0	\$0	\$0	\$37,632,000

1. Please describe source of Local funding not included in other categories:

2. Please describe source(s) and % of total of "Other" funding if applicable for each department:

Balances of Appropriated Funds from Prior Fiscal Years

3-digit Class Fund #	Class Fund Name	GA Bill # and Section #	Fiscal Year of Original Appropriation	Original Appropriation Amount (\$)	Total Expended Amount as of 8/31/2025 (\$)	Balance as of 8/31/2025 (\$)
248	OMMA Revolving Fund	SB 1125 Sec. 86	FY25	\$41,900,000	\$35,726,519	\$6,173,481 \$0 \$0 \$0 \$0 \$0

Total remaining prior year appropriation balance:

\$6,173,481

Report appropriations that have existing balances from all prior fiscal years at the 3-digit class fund number (i.e. 194, 195). Do not report carryover class funds separately. Include appropriations located in disbursing funds. Report PREP, but not ARPA/SRF, appropriations.

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What changes did the agency make between FY'25 and FY'26?

1.) Are there any services no longer provided because of budget cuts?

No

2.) What services are provided at a higher cost to the user?

N/A

3.) What services are still provided but with a slower response rate?

N/A

4.) Did the agency provide any pay raises that were not legislatively/statutorily required?

Yes

Appropriation Increase Review

Appropriation Increase Purpose	Appropriation Increases (Additional to Agency Base Appropriation)			Expenditures	
	FY 2024	FY 2025	Total Amount Received FY 2024-2025	Total Expenditure of Increase as of 6/30/2025	If funds have not been spent, please explain why.
QA Lab costs and personnel		\$1,400,000	\$1,400,000	\$1,200,000	Timing for large equipment installs has resulted in delayed some expenditures. Final installs and paying out of POs expected soon.
QA Lab startup costs (one-time)		\$3,500,000	\$3,500,000	\$1,344,000	
Total:	\$0	\$4,900,000	\$4,900,000	\$2,544,000	

List appropriation increases that the agency has received in the prior two years. List amounts received in each year. Include PREP, but not ARPA/SRF, appropriations.

FY'27 Requested Funding By Department and Source

Dept. #	Department Name	Appropriations	Federal	Revolving	Other ¹	Total	% Change
10-101	Administration	\$1,357,477	\$0	\$0	\$0	\$1,357,477	0.00%
10-102	Human Resources	\$631,137	\$0	\$0	\$0	\$631,137	0.00%
10-103	Internal Services	\$3,808,538	\$0	\$0	\$0	\$3,808,538	0.00%
10-104	Legal	\$2,479,769	\$0	\$0	\$0	\$2,479,769	0.00%
10-105	OL&D	\$395,474	\$0	\$0	\$0	\$395,474	0.00%
10-201	Gov't Affairs	\$474,853	\$0	\$0	\$0	\$474,853	0.00%
10-202	Comms	\$550,108	\$0	\$0	\$0	\$550,108	0.00%
10-501	Finance	\$925,292	\$0	\$0	\$0	\$925,292	0.00%
20-203	Call Center	\$725,591	\$0	\$0	\$0	\$725,591	0.00%
20-301	Enforcement	\$2,774,212	\$0	\$0	\$0	\$2,774,212	0.00%
20-302	Compliance	\$7,407,892	\$0	\$0	\$0	\$7,407,892	0.00%
20-502	Business Licensing	\$2,475,121	\$0	\$0	\$0	\$2,475,121	0.00%
20-504	Science	\$5,505,536	\$0	\$0	\$0	\$5,505,536	0.00%
88	IT	\$8,121,000	\$0	\$0	\$0	\$8,121,000	0.00%
Total		\$37,632,000	\$0	\$0	\$0	\$37,632,000	0.00%

1. Please describe source(s) and % of total of "Other" funding for each department:

FY'27 Top Five Incremental Appropriated Funding Increase Requests

Request by Priority	Request Description	Is this a Supplemental Request? (Yes/No)	Timeframe (One-Time or Recurring)	Appropriation Request Increase Amount (\$)
Request 1:	None			
Request 2:				
Request 3:				
Request 4:				
Request 5:				
Top Five Request Subtotal:				\$0
Total Increase above FY-26 Budget (including all requests)				
Difference between Top Five requests and total requests:				\$0

* Capital requests in the table above should be listed in the next table.

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What are the agency's top 2-3 capital or technology (one-time) requests, if applicable?

Description of requested increase in order of priority	Total Project Cost (\$)	Needed State Funding for Project (\$)	Submitted to LRCPC? (Yes/No)
Priority 1 None			
Priority 2			
Priority 3			

Does the agency has any costs associated with the Pathfinder retirement system and federal employees? If so, please describe the impact.

The agency had approximately \$770,000 in Pathfinder costs in FY25. OMMA does not have any federal employees.

* Include the total number of federally funded FTE in the Pathfinder system.

How would the agency be affected by receiving the same appropriation for FY '27 as was received in FY '26? (Flat / 0% change)

Agency operations would not be affected

How would the agency handle a 2% appropriation reduction in FY '27?

OMMA operates within a highly dynamic and evolving regulatory environment, including uncertainty related to potential federal actions, which makes long-term budget forecasting particularly challenging. OMMA requires 100% of its requested budget to effectively carry out its statutory responsibilities. However, if a 2% reduction is imposed, the agency will conduct a comprehensive review of contracts, personnel, and administrative expenditures to identify the most sustainable path forward.

Is the agency seeking any fee increases for FY '27?

Description of requested increase in order of priority	Fee Increase Request (\$)	Statutory change required? (Yes/No)
Increase 1 N/A		

Federal Funds

CFDA	Federal Program Name	Agency Dept. #	FY 26 budget (\$)	FY 25 actuals (\$)	FY 24 actuals (\$)	FY 23 actuals (\$)	FY 25 budgeted FTE (#)
N/A							

Federal Government Impact

1.) How much federal money received by the agency is tied to a mandate by the Federal Government?

N/A

2.) Are any of those funds inadequate to pay for the federal mandate?

N/A

3.) What would the consequences be of ending all of the federal funded programs for your agency?

N/A

4.) How will your agency be affected by federal budget cuts in the coming fiscal year?

N/A

5.) Has the agency requested any additional federal earmarks or increases?

N/A

FY 2026 Budgeted FTE

Division #	Division Name	Supervisors	Non-Supervisors	\$0 - \$35 K	\$35 K - \$70 K	\$70 K - \$100K	\$100K+
10 Administration		14	52	0	25	28	13
20 Programs		27	153	3	132	36	9
Total		41	205	3	157	64	22

FTE History by Fiscal Year

Division #	Division Name	FY 2026 Budgeted	FY 2026 YTD	FY 2025	FY 2024	FY 2023	FY 2017
10 Administration		66.0	50.0	55.0	75.0	75.0	N/A
20 Programs		180.0	158.0	167.0	194.0	194.0	
Total		246.0	208.0	222.0	269.0	269.0	0.0

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Performance Measure Review					
	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
Enforcement Secret shop 50 dispensaries in FY25, and more than 10% of total dispensaries in future fiscal years	55	N/A	N/A	N/A	N/A
Compliance Inspect every licensed business twice each year	96%	50%			
Laboratory Oversight Operationalize Oklahoma's first cannabis QA Reference Lab by testing at least 100 samples per month	65%	N/A			
Communications Reach 3.6 million people with OMMA's public education campaign on Youth Cannabis Use and Driving Under the Influence of Cannabis	Goal was delayed to FY26 due to prioritization of building new licensing & inspection software	N/A			
Licensing Decrease commercial license processing turnaround timeframes from statutory 90-days to less than 55 business days	47 business days	90 business days			
Implement RPA for employee credential applications; decrease TA and credential application processing turnaround timeframes to less than 10 business days	credential - 14 bus days transport agent - 6 bus days	credential - 19 bus. days transporter - 48 bus days			
Patient Services Facilitate at least 20 community or school-based educational sessions with a minimum average attendance of 30 participants each within the first year.	Goal postponed to FY26	N/A			

Revolving Funds (200 Series Funds)			
	FY'23-25 Avg. Revenues	FY'23-25 Avg. Expenditures	June 2025 Balance
205: Medical Marijuana Tax Fund 63 O.S. § 472.5. Established by SB18x (2023). This fund is comprised of the 7% sales tax on retail medical marijuana sales. Monies in this fund are appropriated at the discretion of the Legislature for the purpose of funding substance abuse programs and common education including but not limited to funding redbud school grants.	*Prior to FY24, excise tax collections were deposited into Fund 248. FY23-25 avg rev = \$50,145,340	*OMMA does not expend from Fund 205. *\$55M was transferred out of Fund 205 in June 2025	\$11,454,832
248: Oklahoma Medical Marijuana Authority Fund 63 O.S. § 427.5. This fund is comprised of fees and fines collected pursuant to the Oklahoma Medical Marijuana and Patient Protection Act. Monies in this fund are appropriated at the discretion of the Legislature for the purpose of funding the OMMA.	\$37,763,002	*OMMA budgeted from Fund 248 in FY23 & FY25 *OMMA budgeted from Special Cash in FY24 *\$25M was transferred out of Fund 248 in June 2025 FY23-25 avg exp = \$20,952,754	\$25,239,321

FY 2026 Current Employee Telework Summary						
List each agency physical location (not division), then report the number of employees associated with that location in the teleworking categories indicated. Use "No specified location" to account for remote employees not associated with a site. Use actual current employees (headcount), not budgeted or actual FTE.			Full-time and Part-time Employees (#)			
Agency Location / Address	City	County	Onsite (5 days onsite, rarely remote)	Hybrid (2-4 days onsite weekly)	Remote (1 day or less weekly onsite)	Total Employees
Central Office	OKC	Oklahoma	124			124
QA Lab	OKC	Oklahoma	12			12
No specified location - Field staff are assigned to work in the field and perform their duties at their assigned duty station	Various	Various	72			72
Tulsa Office	Tulsa	Tulsa		4		4
Total Agency Employees						208