Oklahoma's Economy: A Snapshot of Success

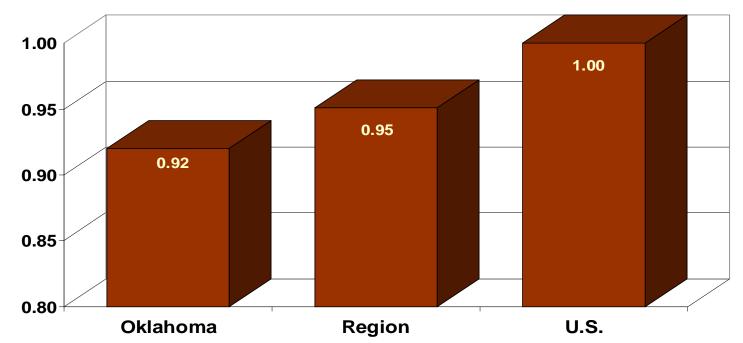
Prepared by Oklahoma State Senate Staff August 2004

Oklahoma State Budget

- > Oklahoma will deposit over \$200 million into the Rainy Day fund. Revenue outpaced estimates for FY2004 by 4.7%.
- Thirteen states tapped their Rainy Day funds for FY 2005 to meet budget demands.

Source: National Conference of State Legislatures: State Budget & Tax Actions 2004; Office of State Finance

Oklahoma's Cost of Living is only 92% of the National Average.

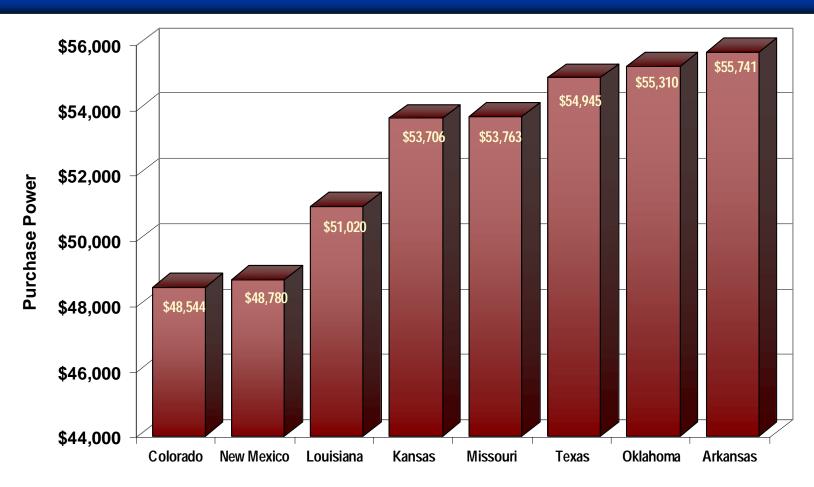


•Oklahoma's per capita personal income grew at a faster rate than the national average in 2003 – 3.0% vs 2.4%.

•Oklahoma's per capita personal income is at the highest percentage of the national PCPI in the last 18 years.

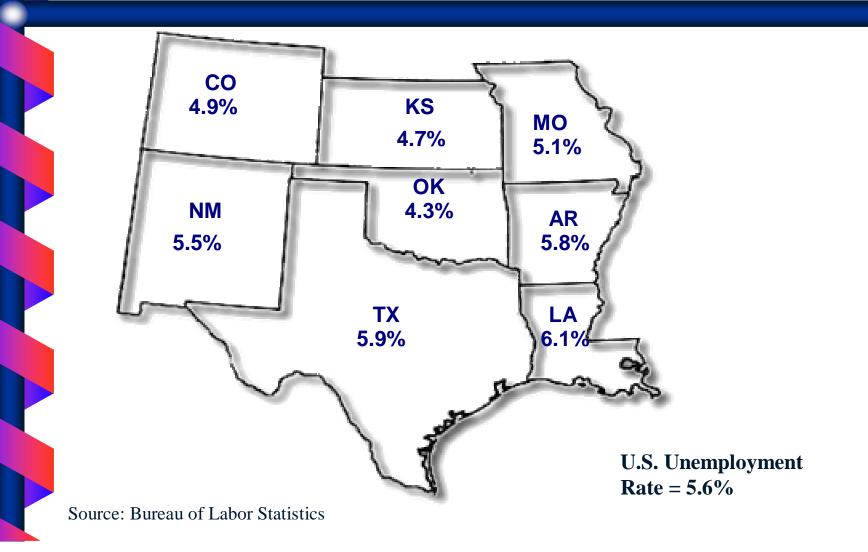
Source: ACCRA, Oklahoma Department of Commerce

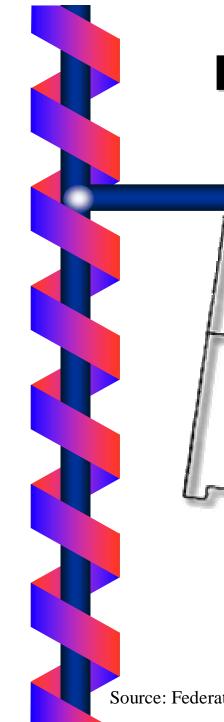
Purchase Power of \$50,000 when adjusted for cost of living



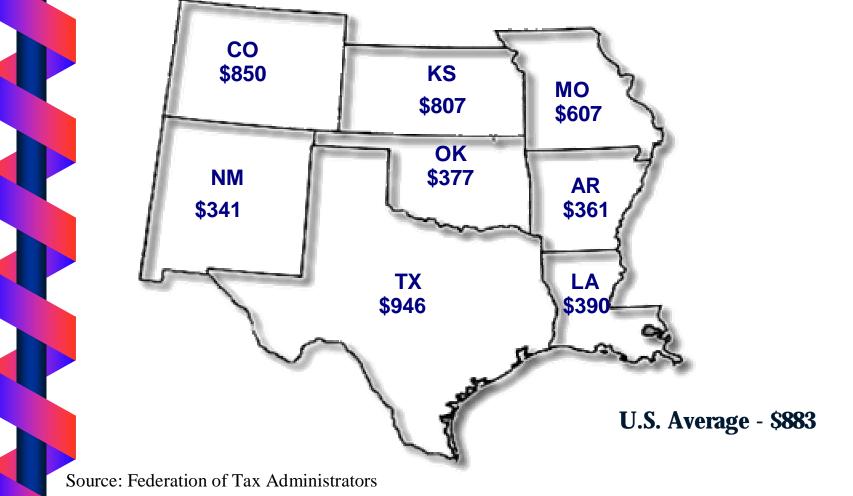
Source: ACCRA, Bureau of Economic Analysis

Unemployment Rate for the Region, as of May 2004



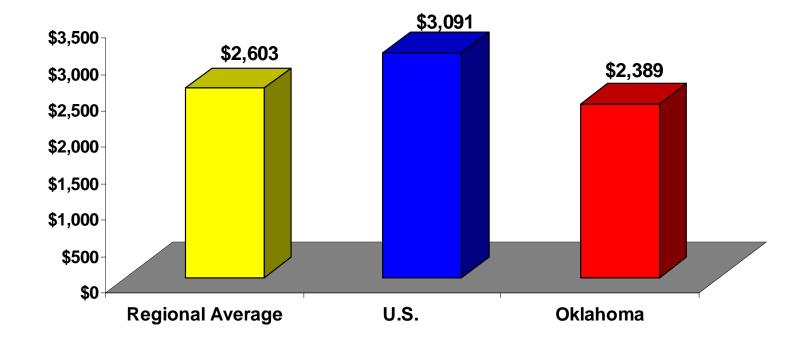


Per Capita Property Tax Burden



Per Capita State and Local Tax Burden

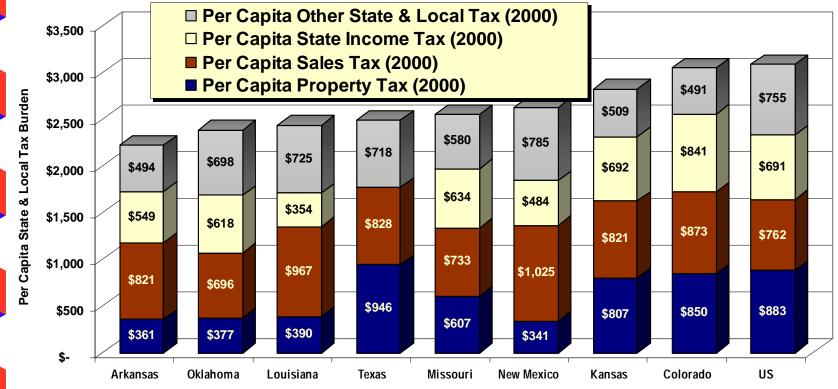
2000 - most recent Census data available



Source: Census Bureau, Governments Division

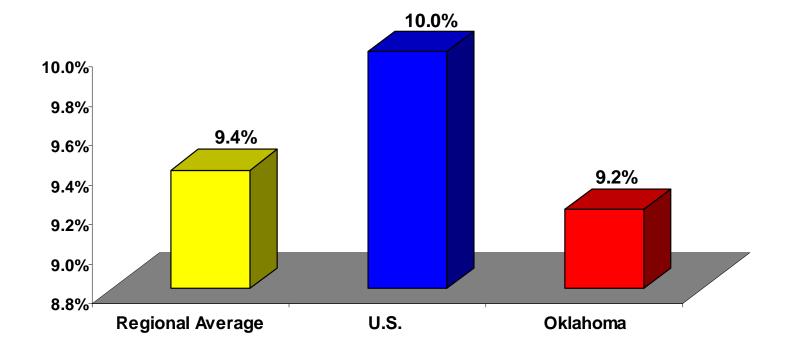


Per Capita State & Local Tax Burden by Revenue Source





State and Local Tax Revenue as a Percent of Personal Income



Source: Tax Foundation, 2004 State/Local Tax Burdens



Pollina Corporate Top 10 Pro-Business States for 2004

•Oklahoma is ranked as the 3rd most pro-business state in the nation.

•Oklahoma's Quality Jobs program is recognized as one of the nation's best business incentive/economic development programs.

•Employers in Oklahoma pay lower unemployment insurance rates than in any other state.

Source: "Pollina Corporate Top 10 Pro-Business States for 2004: Keeping Jobs in America, Pollina Corporate Real Estate, Inc., 2003

2002 Economy.com - The Cost of Doing Business in Oklahoma

	Overall Costs	Unit Labor Costs	Energy Costs
Oklahoma	4 th Lowest	3 rd Lowest	7th Lowest
Texas	17 th	22 nd	24 th
Illinois	37 th	41 st	35 th
California	40 th	39 th	39 th
New Jersey	47 th	47 th	40 th
Wisconsin	26 th	31 st	11 th

• Tulsa and Oklahoma City ranked #1 and #2 among 150 U.S. metro areas for the lowest costs of doing business.

Forbes Best Places for Business Rankings

- In a recent *Forbes* ranking of the 150 best cities for business, Tulsa ranked 3rd in the cost of doing business category. Oklahoma City ranked fourth.
- Oklahoma City and Tulsa consistently rank among the least expensive places for companies to do business. In the 2003 rankings both cities were in the top 3 least expensive places to do business with Tulsa taking the top spot and OKC coming in at number three.

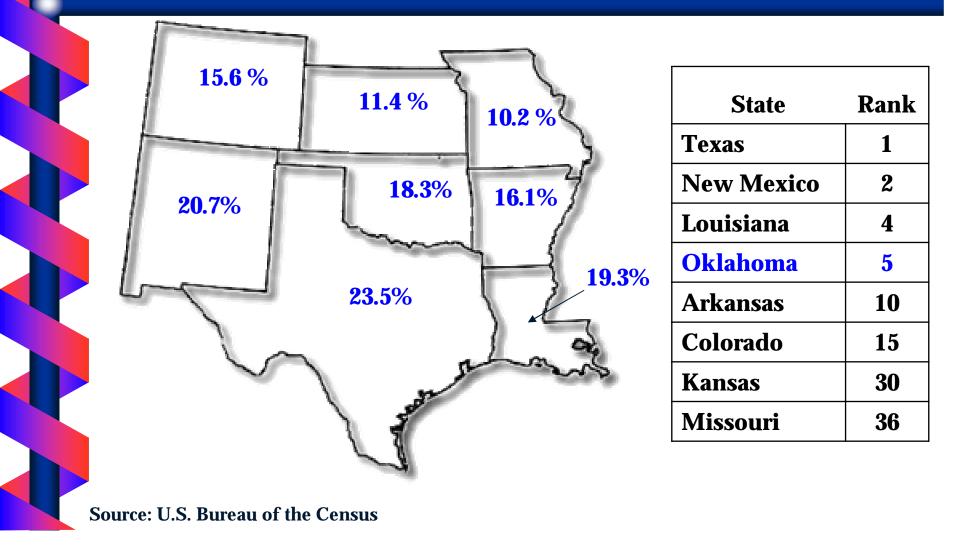


Workers' Compensation

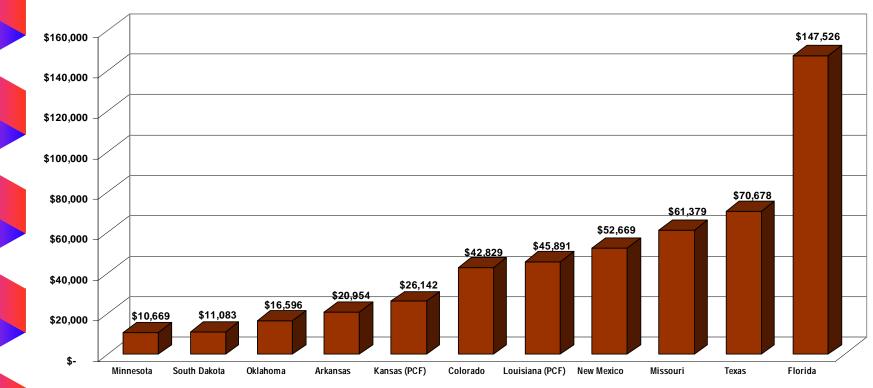
- From 2000 to 2002 the workers' compensation premium rate ranking paid by Oklahoma employers fell from the 11th highest in the nation to 18th.
- Oklahoma's workers' compensation premium index per \$100 payroll is 2.82. The regional average is 2.49.
- Texas' index is the highest in the region at 3.29 -5th highest in the nation.

Source: *2002 Oregon Workers' Compensation Premium Rate Ranking*, Oregon Department of Consumer and Business Services, January 2003

Percentage of Citizens Without Health Insurance

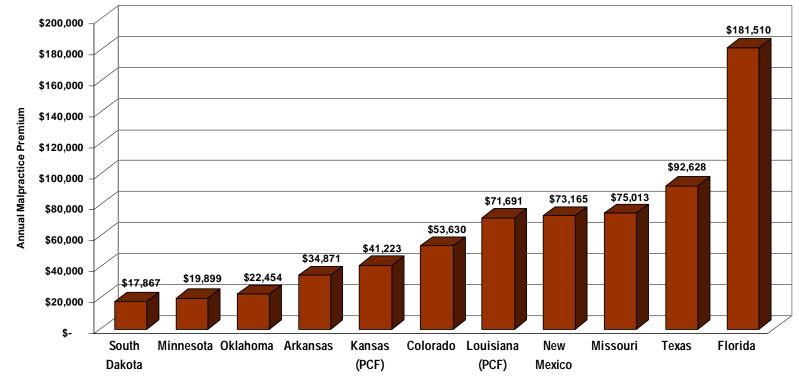


General Surgery Annual Malpractice Premium



PCF - Patient Compensation Fund Source: Medical Liability Monitor, October 2003

OB-GYN Annual Malpractice Premium



PCF - Patient Compensation Fund Source: Medical Liability Monitor, October 2003

State Liability Environment

- In a 50-state survey conducted for the U.S. Chamber of Commerce in the areas of tort, contract, punitive damages, and other litigation-related areas, Oklahoma showed a dramatic improvement.
- The data in the report, dated March 8, 2004, was gathered through surveys of over 1,400 corporate general counsel and other corporate senior litigators.
- Oklahoma's improved ranking does not yet reflect the effects of tort reform legislation from the 2004 legislative session.
- From 2002 to 2004, Oklahoma made the most substantial ranking improvement in the region moving from 41st to 31st in the two-year period. Texas, in the same two-year period, remained behind Oklahoma moving only from 46th to 45th.
- According to the corporate counsel surveyed, only Colorado and Kansas have better legal environments than Oklahoma in which to conduct corporate operations.

State Liability Rankings

Overall Ranking of State Liability Systems					
	2004	2003	2002	Improvement (-Decline)	
Kansas	9	15	4	-5	
Colorado	13	12	7	-6	
Oklahoma	31	36	41	10	
New Mexico	37	41	39	2	
Missouri	41	33	29	-12	
Arkansas	42	45	44	2	
Texas	45	46	46	1	
Louisiana	47	47	47	0	



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From "Their" Perspective...

Oklahoma's Recent Notable Rankings

- Expansion Magazine's Hottest Cities:
 - OKC: 19th
 Tulsa: 15th
- Forbes Magazine Best Places for Business:
 - Tulsa 3rd
 OKC: 4th
 - <u>Whirlpool's</u> <u>Manufacturing Climate:</u>
 - Oklahoma 3rd

- Site Selection's SW Metro Hot Spots:
 - OKC: 7th
 - Tulsa: 8th
- Pacific Research Institute's Economic Freedom Index:
 - Oklahoma 6th
- Pollina Pro-Business <u>Report:</u>
 - Oklahoma 3rd



According to CFO Magazine, September 2000 Issue

The states found most attractive for firms as they make location and expansion decisions based on tax policies are:

- > Wyoming
- **Delaware**
- ➢Nebraska
- ➢Oklahoma

Oklahoma Quality Jobs Program

It is estimated that the Oklahoma Quality Jobs program has lead to over 80,000 new or expanded jobs.

- The nationally-acclaimed incentive program, created in 1993, offers cash-back payments for each new job expanding industry creates.
- Oklahoma's Quality Jobs program has received 5 national awards since its creation.

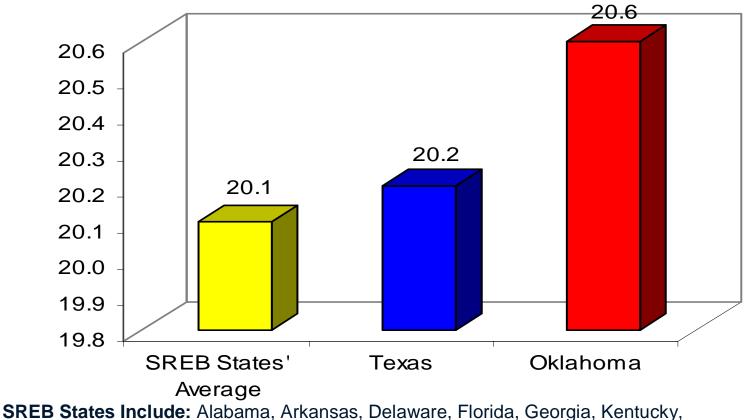
OKC Chamber values Quality Jobs Program

* "There has been no other incentive enacted anywhere in the country that has contributed more to economic growth than the Quality Jobs Act passed by the legislature a few years back. It has clearly done the trick in Oklahoma". Charles Van Rysselberge, Former President of the Oklahoma City Chamber of Commerce.

Recent Economic Development Success

- Dell announced in July that OKC would be the location of a new 500-job customer contact center.
- U.S. Cellular recently entered the Oklahoma market creating 250 jobs.
- The Oklahoma State Regents for Higher Education joined the National LambdaRail Consortium. Membership to the 10,000mile super fiber optic network will enable Oklahoma's public, educational, and research entities to access technologies and data transfer speeds previously unavailable.
- Two businesses recently began operation in Durant Big Lots Distribution Center and Cardinal Glass – together bringing 1,000 jobs to Bryan County.
- Albon Engineering and Manufacturing of Essex, England, recently announced plans to construct a manufacturing facility in Norman to make automotive parts for North American automotive assembly plants. The high-tech facility will employ 200 people.

2004 ACT Scores: Oklahoma, Texas and the Average of the 16 Southern Region Education Board States



SREB States Include: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

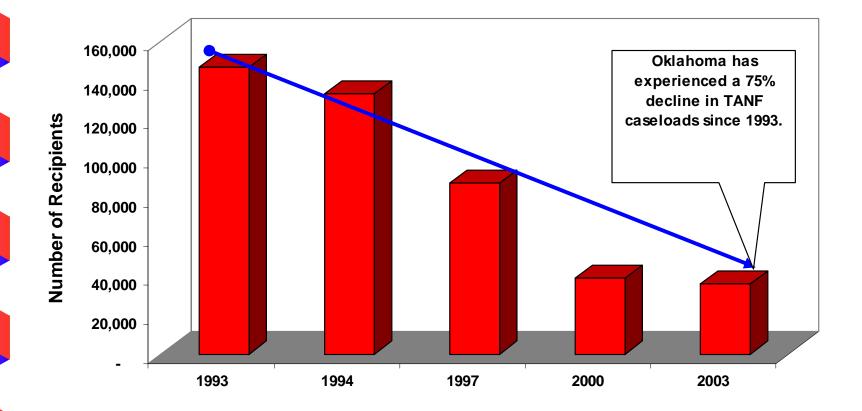
Oklahoma's Education Success!

- The Oklahoma School of Science and Math had the highest ACT school composite scores in the nation in both 1998 and 2000.
- The OSSM class of 2004 had an average composite ACT score of 31.1.
- The OSSM concept are being replicated at satellite centers across the state.
- > Oklahoma ranks in the top 10 in the number of National Board Certified Teachers.

Early Childhood Success

- Oklahoma was recently recognized for having the highest percentage of 4-year-olds enrolled in a quality preschool program. Oklahoma's Pre-K programs include the following quality standards that consistently result in one of the highest ranked programs in the nation:
 - > All Pre-K teachers must be certified educators.
 - Low student to teacher ratios.
 - > Breakfast and lunch availability.
 - Curriculum designed to match established K-12 standards

Change in Temporary Assistance for Needy Families Caseloads 1993 - 2003





For current Senate information, please visit the Senate website at:

www.oksenate.gov

Or contact one of the Senate staff members listed below: Tony Hutchison, Director: (405) 521-5771 Tom Marcum, Research Analyst: (405) 521-5671 Charles Israel, Website Coordinator: (405) 521-5575